

# Project: Leading Swiss metalworking company

## Company for sale

### KEY FACTS

**Headquarter:** Switzerland (German-speaking part)  
**Industry:** Metalworking  
**Legal form:** Aktiengesellschaft (AG)  
**Offering:** 100% of equity

**Employees:** 177  
**Sales 2019:** CHF 43,7m  
**EBITDA 2019:** CHF 1,2m

### COMPANY OVERVIEW

#### KEY KNOW-HOW

The company offers customized solutions, from prototypes to series production, in the field of metalworking. A wide range of products is covered - from simple components and welded constructions to sophisticated precision titanium parts for space applications or heavy components for power engineering. The core competencies include the following areas:

- ✓ Cubic and rotative CNC machining
- ✓ Sheet metal processing
- ✓ Welding technology
- ✓ Additive manufacturing
- ✓ Componets
- ✓ Assemblies and Systems

#### FULL SERVICE PARTNER

The company offers its customers comprehensive services along all stages of the value chain:

- ✓ **OUTSOURCING PARTNER:** Long-term takeover of a complete production line including infrastructure
- ✓ **SYSTEM SUPPLIER:** Production responsibility for specific assembly
- ✓ **INDUSTRIAL DELIVERY:** ONE-STOP service along the entire value chain
- ✓ **COMPONENTS AND GROUPS:** B2B - Contract manufacturing

#### DIGITIZATION




With a newly developed software that completely automates the processes from the customer interface (front-end), the production of small batches becomes very efficient and unit costs are brought close to those of large series. The tool allows customers to get real time feasibility, price quote and delivery time of the project by simply uploading their design drawing to the company's freely and globally accessible portal.

#### MARKETS

The most important sales markets of the company are:

- ✓ Automation and drive technology
- ✓ Life science, food and beverage
- ✓ Machines and toolmaking
- ✓ Precision instruments
- ✓ Process measurement technology
- ✓ Special automotive manufacturing
- ✓ Pump, valves and fittings
- ✓ Rolling stock
- ✓ Aerospace
- ✓ Energy and environmental technology
- ✓ Medical and laboratory technology

### INVESTMENT HIGHLIGHTS

-  The company is technically state-of-the-art and has invested continuously in the latest machine technology over the years. Top quality is produced for discerning customers.
-  Thanks to its location in neutral Switzerland, the company can supply most of the world's markets without difficulty and is little affected by conflicts. Switzerland also has first-class specialist personnel at its disposal.
-  The company is a pioneer in the metal industry in terms of digitization technology and has carried out a software development project with the market leader in front-end digitization.

### CONTACT

NBB M&A Advisors Austria & Liechtenstein (nbbadvisors.com), headquartered in 9494 Schaan, Liechtenstein, has been exclusively mandated by the owners of the company to organize and accompany the sale of the business.

If you are interested in this acquisition opportunity, please contact the following advisors:



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